

AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
For the 12 month period beginning: July 1, 2017

Year
Ending: June 30, 2018

Date of last financial statement distributed to members:

		1373 Per Player	Last Season Actual
Estimated Revenues:	Budget		
4005 Registration Fees (see bottom right)	\$ 339,120.00	246.99	163,211.00
4006 Registration Fee Refunds	(9,690.00)	(7.06)	(11,060.00)
4007 Early Registration Discount	(23,540.00)	(17.14)	
4008 Multi-Child Discount	-	-	
4009 Late Registration Fees	-	-	
4010 Merchandise Revenue	-	-	
4012 Merchandise Revenue - T-Shirts	-	-	
4015 Training Registration Fees	-	-	
4020 Tourn/Natl Games/Player Camp Refunds	-	-	
4021 Tournament/National Games/Player Camp	-	-	
4022 Tournament-Referee Commitment Fees	-	-	
4023 Tournament - Referee Commitment Refund	-	-	350.00
4024 Concessions	-	-	
4025 Tournaments - Vendors	-	-	
4027 Concessions - Packaged	-	-	
4031 Cultural Exchange	-	-	
4040 Fund Raising - Other	-	-	2,660.00
4310 Sponsors/Contributions/Donations	-	-	
9105 Interest Income	150.00	0.11	115.00
4959 Other Income (Describe)	-	-	
Total Estimated Revenue (R):	\$ 306,040.00	\$ 222.90	\$ 155,276.00

Estimated Expenditures:			
5101 Uniforms - Players - TAX PAID	52,250.00	38.06	42,783.00
5102 Uniforms - Coaches - TAX PAID	7,500.00	5.46	6,568.00
5103 Uniforms - Referees - TAX PAID	7,500.00	5.46	
5104 Uniforms - Other - TAX PAID	5,000.00	3.64	
5105 Uniforms - Players - NO TAX PAID	-	-	
5106 Uniforms - Coaches - NO TAX PAID	-	-	
5107 Uniforms - Referee - NO TAX PAID	-	-	
5108 Uniforms - Other - NO TAX PAID	-	-	
5111 Field Expenses	7,500.00	5.46	6,568.00
5115 Facility / Park Fees	10,000.00	7.28	5,395.00
5130 Equipment - TAX PAID	16,600.00	12.09	9,249.00
5135 Equipment - NO TAX PAID	-	-	
5140 Storage Expenses	6,000.00	4.37	3,525.00
5150 Trainer Payments	25,000.00	18.21	34,500.00
5155 Payments to Playing Circuit	-	-	
5200 Natl Games-Start-up Seed Money	-	-	
5205 Natl Games-Business Expenses	-	-	
5208 Tourn/Natl Games: Opening Ceremonies	-	-	
5209 Tourn/Natl Games: Banners & Signs	-	-	243.00
5210 Tourn/Natl Games: Traffic Control	-	-	
5211 Tourn/Natl Games: Entertainment	-	-	
5212 Tourn/Natl Games: ID Cards	-	-	
5213 Tourn/Natl Games: Insurance	-	-	
5220 Tourn: Incentives, Trophies, Awards	-	-	24.00
5221 Tournament: Coaches	-	-	
5222 Tournament: Referees	-	-	
5223 Tournament: Other	-	-	175.00
5224 Tournament: Water/Food	-	-	163.00
5225 Tournament: Concession Expenses	-	-	
5226 Tournament: Medical Personnel	-	-	
5227 Tournament Planning Meetings	-	-	
5228 Tournament/National Games: Entry Fees	20,500.00	14.93	
5229 Tournament/Player Camp Expenses	-	-	

5235	Merchandise Expense	18,960.00	13.81	
5239	Cultural Exchange Expenses		-	
5241	Playoff Expenses		-	
5255	Ads/Newsletter/Yearbook/Pictures	8,294.00	6.04	6,638.00

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions		-	
5262	Fund-raising: Other		-	
5274	Awards & Volunteer Recognition	33,090.00	24.10	13,008.00
5275	Donations	2,500.00	1.82	
5431	Clinic Training Expenses: Player	5,000.00	3.64	
5432	Clinic Training Expenses: Coaches	3,000.00	2.18	1,829.00
5433	Clinic Training Expenses: Referees	3,000.00	2.18	
5434	Clinic Training Expenses: Other		-	
5701	Payments to AYSO: Inter-regional		-	
5702	Payments to AYSO: NSTC		-	
5703	Payments to AYSO: Registration Fees	27,500.00	20.03	8,921.00
5704	Payments to AYSO: Supply Center	2,500.00	1.82	
5705	Payments to AYSO: Sales Tax		-	
5710	Payments to Affiliates		-	
5715	Payments to Referees (Playing Circuit)		-	
5801	Fixed Assets (over \$1,000)		-	
7401	Travel: Other		-	318.00
7430	Conferences / Meetings	10,000.00	7.28	5,644.00
7431	Section / NAGM	1,500.00	1.09	
7435	Travel Mileage		-	
7515	Phone / Internet / Website	1,500.00	1.09	563.00
7535	Postage	600.00	0.44	
7540	Freight paid for uniforms and equipment		-	
7625	Office Supplies	2,500.00	1.82	213.00
7695	Miscellaneous Supplies	1,000.00	0.73	
8305	Bank Fees	6,000.00	4.37	3,954.00
8375	Volunteer Background Screening		-	
8595	Other Expenses	5,000.00	3.64	3,120.00
Contingency				
Total Estimated Expenditures (E):		\$ 289,794.00	\$ 211.07	\$ 153,401.00
Cash Reserve per player =>			\$ 11.83	

Estimated Cash Increase (Decrease): (R-E) \$ 16,246.00

Estimated Bank Balance on June 30: \$ 325,700.00

Estimated Ending Cash Balance: \$ 341,946.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: Tim Martin

Treasurer's Name & Signature: Tim Martin Date: 5/8/2017

Executive Member's Name & Signature: Brian Foster Date: 5/8/2017

DUE DATES:
 Region: 30 days prior to end of fiscal year - June 1
 Area discretionary account: July 1
 Section discretionary account: July 1
 Tournament: 6 months prior to event
 Camp: 60 days prior to camp

 Cultural Exchange: 3 months prior to travel

PLEASE COMPLETE THIS SECTION:			
Registration fees			
Players	Fee	=	
50 x	\$ 40.00	=	\$ 2,000.00
977 x	\$ 80.00	=	\$ 78,160.00
100 x	\$ 70.00	=	\$ 7,000.00
74 x	\$ 150.00	=	\$ 11,100.00
1110 x	\$ 170.00	=	\$ 188,700.00
163 x	\$ 320.00	=	\$ 52,160.00
x		=	\$ -
Total			\$ 339,120.00

* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.