AYSO Annual Fiscal Budget

Poor the 12 month period beginning: July 1, 2017 Ending: June 30, 2018		Section	Area	Region	Other	
Strimate	For	the 12 month period beginning				
Estimated Revenues: Budget Per Player Actual	Date of last	financial statement distributed to	members:			
August	Estimato	d Payannas		Des Jessel		
A000 Registration Fee Refunds (9,600.00) (7.06) (11.060.00)			right)		=	
Advision			igiii)			
Multi-Child Discount						(11,060.00)
4010 Merchandise Revenue	4008			(23,3 10.00)		
Morchandise Revenue - T-Shirts	4009	Late Registration Fees				
4015 Training Registration Fees 4020 TournNeat Games/Player Camp 4021 Tournament-Referce Commitment Fees 4022 Tournament-Referce Commitment Fees 4023 Tournament-Referce Commitment Fees 4024 Concessions 4025 Tournament-Series Commitment Refund 4026 Concessions 4027 Concessions - Packaged 4027 Concessions - Packaged 4031 Cultural Exchange 4040 Fund Raising - Other 4040 Fund Raising - Other 4051 Sponsors/Contributions/Donations 4051 Other Income (Describe) 4059 Other Income (Describe) 4069 Total Estimated Revenue (R): \$306,040.00 \$222.90 \$155,276.00 **Estimated Expenditures:** **S101 Uniforms - Players - TAX PAID \$2,250.00 38.06 42,783.00 **5102 Uniforms - Players - TAX PAID 7,500.00 5.46 6,368.00 **5103 Uniforms - Referee - TAX PAID 7,500.00 5.46 6,368.00 **5104 Uniforms - Other - TAX PAID 5,000.00 3.64 **5105 Uniforms - Other - NOTAX PAID **5106 Uniforms - Coaches - NO TAX PAID **5107 Uniforms - Referee - NO TAX PAID **5108 Uniforms - Coaches - NO TAX PAID **5109 Uniforms - Coaches - NO TAX PAID **5110 Uniforms - Coaches - NO TAX PAID **5111 Field Expenses 7,500.00 5.46 6,568.00 **5112 Facility Park Pees 1,000.00 7,28 5,395.00 **5113 Equipment - TAX PAID 16,600.00 12.09 9,249.00 **5114 Storage Expenses **5115 Trainer Payments 25,000.00 4.37 3,3525.00 **5116 TournNatl Games: Entertainment **5212 TournNatl Games: Deciminate **5212 TournNatl Games: Deciminate **5212 Tournament Concession Expenses **5212 Tournament Concession Expenses **5212 Tournament Concession Expenses **521	4010	Merchandise Revenue			-	
4020 Tourn/Natl Games/Player Camp	4012	Merchandise Revenue - T-Shir	ts		-	
4021 Tournament/National Games/Player Camp		——————————————————————————————————————			••	
4022 Tournament-Referee Commitment Fees 350,00					-	
4023 Tournament - Referee Commitment Refund 330,00					•	
A024 Concessions					••	<u> </u>
4025 Tournaments - Vendors 4027 Concessions - Packaged 4031 Cultural Exchange 4040 Fund Raising - Other 4040 Fund Raising - Other 4050 Other Income (Describe) 4050 Other Income (Describe) 4050 Other Income (Describe) 4050 Other Income (Describe) 5060 Total Estimated Revenue (R): \$306,040.00 \$222.90 \$155,276.00 5101 Uniforms - Players - TAX PAID 5200 Total Estimated Expenditures: 5101 Uniforms - Players - TAX PAID 5102 Uniforms - Players - TAX PAID 5103 Uniforms - Players - TAX PAID 5104 Uniforms - Players - TAX PAID 5105 Uniforms - Coaches - TAX PAID 5106 Uniforms - Other - TAX PAID 5107 Uniforms - Other - TAX PAID 5108 Uniforms - Coaches - NO TAX PAID 5109 Uniforms - Coaches - NO TAX PAID 5100 Uniforms - Coaches - NO TAX PAID 5101 Uniforms - Coaches - NO TAX PAID 5102 Uniforms - Coaches - NO TAX PAID 5103 Uniforms - Coaches - NO TAX PAID 5104 Uniforms - Coaches - NO TAX PAID 5105 Uniforms - Other - NO TAX PAID 5106 Uniforms - Other - NO TAX PAID 5107 Uniforms - Other - NO TAX PAID 5108 Uniforms - Other - NO TAX PAID 5111 Field Expenses 7,500.00 5.46 6,568.00 5112 Fauility / Park Fees 10,000.00 7.28 5.395.00 5113 Equipment - NO TAX PAID 5120 Tournament to Payments 25,000.00 4.37 3,525.00 5135 Equipment - NO TAX PAID 5140 Storage Expenses 5250 Nournament to Playing Circuit 5260 Tournal dames: Banners & Signs 5270 Tournal dames: Entertainment 5211 Tournal dames: Entertainment 5212 Tournament: Coheces 5222 Tournament: Coheces 5223 Tournament: Coheces 5224 Tournament: Medical Personnel 5225 Tourname			ment Refund		H	350.00
4027 Concessions - Packaged					•	
4031 Cultural Exchange				 ,		
4040 Fund Raising - Other - 2,660,00		_		_	-	
A310 Sponsors/Contributions/Donations 150.00 0.11 115.00		*				2 ((0.00
State			ons			2,000.00
### April				150.00		115.00
Strimated Expenditures:	4959	Other Income (Describe)		200.00		113.00
Estimated Expenditures:		Total Estimated Revenue (R)) :	\$ 306,040.00	\$ 222,90	\$ 155,276,00
Single S	Estimates	I Town on Jit				
Since Conting Since Si			•	52.050.00	20.26	
Single Page					-	
Single						6,568.00
Single Flayers - NO TAX PAID			11)			
Since Uniforms - Coaches - NO TAX PAID	5105		PAID		3.04	
Since Common Since Sin	5106					
5111 Field Expenses 7,500.00 5.46 6,568.00 5115 Facility / Park Fees 10,000.00 7.28 5,395.00 5130 Equipment - TAX PAID 16,600.00 12.09 9,249.00 5135 Equipment - NO TAX PAID - - 5140 Storage Expenses 6,000.00 4.37 3,525.00 5150 Trainer Payments 25,000.00 18.21 34,500.00 5155 Payments to Playing Circuit - - - 5200 Natl Games-Start-up Seed Money - - - 5201 Natl Games: Sexpenses - - - 5202 Natl Games: Banners & Signs - 243.00 - 5210 Tourn/Natl Games: Banners & Signs - 243.00 -	5107	Uniforms - Referee - NO TAX	PAID			
Silistry Facility Park Fees 10,000.00 7.28 5,395.00		Uniforms - Other - NO TAX PA	AID		••	
Signature Sign				7,500.00	5.46	6,568.00
Storage Expenses 6,000.00 4.37 3,525.00					7.28	5,395.00
5140 Storage Expenses 6,000.00 4.37 3,525.00 5150 Trainer Payments 25,000.00 18.21 34,500.00 5155 Payments to Playing Circuit - - 5200 Natl Games-Start-up Seed Money - - 5205 Natl Games-Business Expenses - - 5208 Tourn/Natl Games: Opening Ceremonies - - 5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: Insurance - - 5213 Tourn/Natl Games: Insurance - - 5220 Tourni: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Water/Food - 175.00 5224 Tournament: Medical Personnel -				16,600.00	12.09	9,249.00
5150 Trainer Payments 25,000.00 18.21 34,500.00 5155 Payments to Playing Circuit - - 5200 Natl Games-Start-up Seed Money - - 5205 Natl Games-Business Expenses - - 5208 Tourn/Natl Games: Opening Ceremonies - - 5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: Insurance - - 5213 Tourn/Natl Games: Insurance - - 5220 Tournament: Coaches - - 5221 Tournament: Referees - - 5222 Tournament: Water/Food - 175.00 5224 Tournament: Concession Expenses - - 5225 Tournament: Medical Personnel - - 5226 Tournament: Planning Meetings - - <						
State						
5200 Natl Games-Start-up Seed Money - 5205 Natl Games-Business Expenses - 5208 Tourn/Natl Games: Opening Ceremonies - 5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: Insurance - - 5213 Tourn/Natl Games: Insurance - - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Water/Food - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93		•		25,000.00		34,500.00
5205 Natl Games-Business Expenses - 5208 Tourn/Natl Games: Opening Ceremonies - 5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: ID Cards - - 5213 Tourn/Natl Games: Insurance - - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Water/Food - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Medical Personnel - - 5227 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses - -			-w			
5208 Tourn/Natl Games: Opening Ceremonies 5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: ID Cards - - 5213 Tourn/Natl Games: Insurance - - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Water/Food - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93		•	<i>-</i> y	-		
5209 Tourn/Natl Games: Banners & Signs - 243.00 5210 Tourn/Natl Games: Traffic Control - - 5211 Tourn/Natl Games: Entertainment - - 5212 Tourn/Natl Games: Ilo Cards - - 5213 Tourn/Natl Games: Insurance - - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Medical Personnel - - 5226 Tournament: Medical Personnel - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93		•	remonies			
5210 Tourn/Natl Games: Traffic Control - 5211 Tourn/Natl Games: Entertainment - 5212 Tourn/Natl Games: ID Cards - 5213 Tourn/Natl Games: Insurance - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses	5209					243.00
5212 Tourn/Natl Games: ID Cards - 5213 Tourn/Natl Games: Insurance - 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93	5210	Tourn/Natl Games: Traffic Con-	trol		=	
5213 Tourn/Natl Games: Insurance - 24.00 5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses	5211	Tourn/Natl Games: Entertainme	nt		-	
5220 Tourn: Incentives, Trophies, Awards - 24.00 5221 Tournament: Coaches - - 5222 Tournament: Referees - - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5230 Tournament/Player Camp Expenses - -				-		
5221 Tournament: Coaches - 5222 Tournament: Referees - 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses - -					_	
5222 Tournament: Referees - 175.00 5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses			ards		_	24.00
5223 Tournament: Other - 175.00 5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses					· · · · · · · · · · · · · · · · · · ·	
5224 Tournament: Water/Food - 163.00 5225 Tournament: Concession Expenses - - 5226 Tournament: Medical Personnel - - 5227 Tournament Planning Meetings - - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses						
5225 Tournament: Concession Expenses - 5226 Tournament: Medical Personnel - 5227 Tournament Planning Meetings - 5228 Tournament/National Games: Entry Fees 20,500.00 14.93						
5226 Tournament: Medical Personnel			202			163.00
5227 Tournament Planning Meetings 5228 Tournament/National Games: Entry Fees 20,500.00 14.93 5229 Tournament/Player Camp Expenses		•	000		-	
5228 Tournament/National Games: Entry Fees 20,500.00 14.93						
5229 Tournament/Player Camp Expenses			itry Fees	20,500.00		
			•	.,		

5235	Merchandise Expense	18,960.00	13.81	
5239	Cultural Exchange Expenses			
5241	Playoff Expenses		-	
5255	Ads/Newsletter/Yearbook/Pictures	8,294.00	6.04	6,638.00
				Last Season
stimated	l Expenditures:	Budget	Per Player	Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	33,090.00	24.10	13,008.00
5275	Donations	2,500.00	1.82	
5431	Clinic Training Expenses: Player	5,000.00	3.64	
5432	Clinic Training Expenses: Coaches	3,000.00	2.18	1,829.00
5433	Clinic Training Expenses: Referees	3,000.00	2.18	
5434	Clinic Training Expenses: Other		-	
5701	Payments to AYSO: Inter-regional			
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	27,500.00	20.03	8,921.00
5704	Payments to AYSO: Supply Center	2,500.00	1.82	
5705	Payments to AYSO: Sales Tax		-	,
5710	Payments to Affiliates		-	
5715	Payments to Referees (Playing Circuit)		-	
5801	Fixed Assets (over \$1,000)		-	
7401	Travel: Other		-	318.00
7430	Conferences / Meetings	10,000.00	7.28	5,644.00
7430	Section / NAGM	1,500.00	1.09	,
7431	Travel Mileage	1,500.00		
	Phone / Internet / Website	1,500.00	1.09	563.00
7515 7535		600.00	0.44	
	Postage Freight paid for uniforms and equipment		-	
7540	Office Supplies	2,500.00	1.82	213.00
7625	Miscellaneous Supplies	1,000.00	0.73	
7695		6,000.00	4.37	3,954.00
8305	Bank Fees	0,000.00	11.07	3,507,00
8375	Volunteer Background Screening	5,000.00	3.64	3,120.00
8595	Other Expenses	3,000.00	3.0.	
	Contingency			
	Total Estimated Expenditures (E):	\$289,794.00 Cash Reserve per player =	\$ 211.07 \$ 11.83	\$ 153,401.00
stimated	Cash Increase (Decrease): (R-E)	\$ 16,246.00		ne cash reserve is less than
	Bank Balance on June 30:	\$ 325,700.00	\$5 or more than \$12	per player:
stimated	Ending Cash Balance:	\$ 341,946.00		
	Am 1/kg	tên.		
omments:	Name & Signature: Tim Martin		Da	te: 5/8/2017
icasurei s	Traine & Signature. 1111 Praction			
xecutive N	Member's Name & Signature: Brian Foster	3)24		te: 5/8/2017
	TES	PLEA	ASE COMPLETE TH	IIS SECTION:
TIE DA			Registrat	
	r' 30 days briot to eno or uscar vear - inne i	751		
Region	: 30 days prior to end of fiscal year - June 1 iscretionary account: July 1	Player		
Region Area di	iscretionary account: July 1 discretionary account: July 1		50 x \$ 40.00 =	4
Area di Section	iscretionary account: July 1	9	$977 \times \$ 80.00 =$	\$ 78,160.00
Region Area di Section Tourna	iscretionary account: July 1 n discretionary account: July 1	9	$\frac{0.0077}{0.000} \times \frac{\$}{\$} = \frac{80.00}{70.000} = \frac{\$}{\$}$	\$ 78,160.00 \$ 7,000.00
Region Area di Section Tourna	iscretionary account: July 1 n discretionary account: July 1 nment: 6 months prior to event	9	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	\$ 78,160.00 \$ 7,000.00 \$ 11,100.00
Region Area di Section Tourna	iscretionary account: July 1 n discretionary account: July 1 nment: 6 months prior to event	9	777 x \$ 80.00 100 x \$ 70.00 74 x \$ 150.00 110 x \$ 170.00	\$ 78,160.00 \$ 7,000.00 \$ 11,100.00 \$ 188,700.00
Region Area di Section Tourna Camp:	iscretionary account: July 1 n discretionary account: July 1 nment: 6 months prior to event 60 days prior to camp	9	277 x \$ 80.00 100 x \$ 70.00 74 x \$ 150.00 10 x \$ 170.00 163 x \$ 320.00	\$ 78,160.00 \$ 7,000.00 \$ 11,100.00 \$ 188,700.00 \$ 52,160.00
Region Area di Section Tourna Camp:	iscretionary account: July 1 n discretionary account: July 1 nment: 6 months prior to event	9	277 x \$ 80.00 100 x \$ 70.00 74 x \$ 150.00 100 x \$ 170.00 100 x \$ 320.00	\$ 78,160.00 \$ 7,000.00 \$ 11,100.00 \$ 188,700.00 \$ 52,160.00

^{*} E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.